



UPS Special Pricing Program for ShipWorks Customers

ShipWorks Customers are eligible for the following discounts to UPS Standard List Rates.

Total Weekly Gross Transportation Charges*	UPS Next Day Air® (Ltr/Pkg) UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air® UPS 2nd Day Air A.M.® (Ltr/Pkg) UPS 3 Day Select® (Pkg)	UPS Worldwide: • Express® • Saver® • Expedited® • Express Freight™ Export (Ltr/Doc/Pkg)	UPS Worldwide: • Express® • Saver® • Expedited® • Express Freight™ Import (Ltr/Doc/Pkg)	UPS Standard™ to and from Mexico	UPS Standard™ to and from Canada	UPS® Residential Ground	UPS Commercial Ground		
								(1 - 10 lbs)	(11 - 30 lbs)	(31 - 150 lbs)
\$0.01 - \$49.99	17.0%	16.0%	17.0%	16.0%	12.0%	8.0%	8.0%	8.0%	9.0%	16.0%
\$50.00 - \$99.99	18.0%	16.5%	18.0%	16.5%	13.0%	8.5%	8.5%	8.5%	9.5%	16.5%
\$100.00 - \$249.99	19.0%	17.0%	19.0%	17.0%	15.0%	9.5%	9.5%	9.5%	10.0%	17.0%
\$250.00 - \$499.99	21.0%	18.0%	21.0%	18.0%	18.0%	10.5%	10.5%	9.5%	10.5%	17.5%
\$500.00 - \$999.99	24.0%	19.0%	24.0%	19.0%	19.0%	11.5%	11.5%	10.5%	11.5%	18.5%
\$1,000.00 and up	30.0%	23.0%	30.0%	20.0%	20.0%	13.0%	13.0%	12.0%	13.0%	20.0%

* Each eligible package will receive an incentive per the above schedule based on a 52 week rolling average of eligible packages tendered to UPS. These incentives apply to all zones unless otherwise specified. The revenue band determination based on the cumulative Domestic and International transportation charges per week, including UPS Ground with Freight Pricing (i.e. excluding accessorials, additional charges and surcharges.) Incentives apply to Prepaid, Freight Collect, Third Party, Returns and Undeliverable (where applicable) billed letters, documents, paks and packages. Customers in Alaska and Hawaii should call 1-900-PICK-UPS for service availability. For all other questions related to these savings please call 800-325-7000. Hours of operations are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

¹ For each package, Shipper agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 pound package for the respective service.

² For each package, Shipper agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Standard Canada 1 pound package for the respective zone.